

good is the enemy of great jim collins

Good is the Enemy of Great: Jim Collins' Insight on Excellence and Mediocrity

good is the enemy of great jim collins is more than just a catchy phrase—it's a profound observation that challenges how we approach success, leadership, and improvement. Popularized by Jim Collins in his bestselling book **Good to Great**, this idea reveals why many companies, teams, and individuals settle for adequate results instead of pushing toward exceptional achievement. Understanding this concept can transform the way we think about progress and motivation, both professionally and personally.

What Does “Good is the Enemy of Great” Really Mean?

At its core, the expression means that striving for “good enough” often prevents us from reaching our full potential. When something is good, it feels comfortable and satisfying, but it can also breed complacency. Jim Collins argues that this contentment with mediocrity acts as a barrier, stopping organizations and people from pursuing greatness.

This idea resonates deeply in today's fast-paced world, where innovation and excellence are more important than ever. It's a reminder that settling for “good” might feel safe, but it limits growth and long-term success.

The Origin of the Phrase in Jim Collins' Work

Jim Collins introduced this concept through extensive research in his book **Good to Great**, published in 2001. He and his team studied 1,435 companies over 40 years to identify what separated good companies from truly great ones. The findings showed that great companies consistently pushed

beyond average performance by fostering disciplined people, thought, and action.

The phrase “good is the enemy of great” encapsulates the main takeaway: the biggest obstacle to greatness is the comfort with being merely good. Collins’ research highlights that it’s not just about doing well but about being willing to confront harsh realities and make tough decisions to elevate performance.

The Psychology Behind Settling for Good

Why do we often choose good over great? Human psychology offers some insight.

Comfort Zones and Fear of Failure

Most people naturally gravitate toward comfort and security. Achieving something good feels rewarding, and it takes effort and risk to aim higher. Fear of failure or criticism can discourage people from stretching themselves, leading to a preference for safe, predictable outcomes.

The Diminishing Returns of Effort

Improving from bad to good often yields rapid, noticeable progress, which motivates continued effort. However, moving from good to great requires disproportionately more work and refinement, with less immediate reward. This can make the pursuit of greatness seem daunting or even futile.

Applying Jim Collins’ Concept in Business

The phrase “good is the enemy of great jim collins” is especially relevant in the business world, where

competition is fierce and innovation is vital.

Leadership and Vision

Great organizations are led by people who refuse to settle. They envision a future beyond the status quo and inspire their teams to push limits. According to Collins, Level 5 Leaders—those who combine humility with fierce resolve—are key to moving from good to great.

Building a Culture of Discipline

Collins emphasizes disciplined people, disciplined thought, and disciplined action as pillars of greatness. Companies that get stuck at “good” often lack this discipline, allowing complacency to creep in. A culture that demands accountability and continuous improvement is essential to surpass mediocrity.

The Hedgehog Concept

One of the strategies Collins discusses is the Hedgehog Concept—finding the intersection of what you’re deeply passionate about, what you can be the best at, and what drives your economic engine. Businesses that settle for being “good” may have a vague or unfocused strategy, whereas great companies have clarity.

How Individuals Can Avoid the Trap of “Good”

The wisdom behind “good is the enemy of great jim collins” applies just as much to personal growth as it does to corporations.

Setting Higher Standards

Individuals often plateau because they're content with their current achievements. To break this cycle, it's vital to set challenging but realistic goals that stretch abilities and encourage growth. Striving for excellence means regularly evaluating performance and seeking feedback.

Embracing Lifelong Learning

Greatness requires continuous learning and adaptation. Whether through formal education, skill development, or personal reflection, staying curious and open to change helps avoid stagnation.

Overcoming Perfectionism vs. Settling

It's important to distinguish between unhealthy perfectionism, which can paralyze action, and the complacency that comes with settling for "good." Jim Collins' message encourages balanced ambition—pushing forward without being hindered by fear of imperfection.

Examples of “Good is the Enemy of Great” in Real Life

Real-world examples make this concept tangible. Many companies and individuals have illustrated how embracing this mindset leads to outstanding results.

- **Apple's Transformation:** Under Steve Jobs' leadership, Apple moved beyond being a good computer company to revolutionizing multiple industries through innovation and relentless pursuit of excellence.

- **Amazon's Customer Obsession:** Jeff Bezos' vision to obsess over customer experience pushed Amazon from a good online bookstore to a global e-commerce and cloud computing giant.
- **Personal Success Stories:** Athletes, artists, and entrepreneurs often credit their breakthroughs to refusing to accept mediocrity and constantly pushing boundaries.

Practical Tips to Move from Good to Great

Embracing the principle that “good is the enemy of great jim collins” offers a roadmap for improvement. Here are some actionable strategies:

1. **Identify Areas of Complacency:** Regularly audit your processes, habits, or results to spot where “good enough” has become a ceiling.
2. **Set Clear, Ambitious Goals:** Define what greatness looks like in your context, and create a plan to achieve it.
3. **Foster Accountability:** Build systems or find partners who hold you responsible for progress.
4. **Invest in Continuous Learning:** Dedicate time to develop new skills and knowledge that support your goals.
5. **Challenge the Status Quo:** Encourage innovation and critical thinking to avoid stagnation.

Each of these steps aligns with the core insights from Jim Collins' research on how to break free from the trap of being merely good.

The Broader Impact of Jim Collins' Philosophy

The phrase “good is the enemy of great jim collins” extends beyond business and personal development. It influences education, nonprofit work, and even societal progress. By rejecting complacency, organizations and communities can unlock extraordinary potential and create lasting impact.

Moreover, Collins' work invites a mindset shift—one that values deliberate effort, humility, and resilience. It encourages us all to question whether we are settling for good when greatness is within reach.

Reflecting on this can inspire meaningful change, whether you're leading a company, managing a team, or striving for personal excellence. In the end, the pursuit of greatness is less about perfection and more about persistence and courage to keep moving forward beyond the comfortable “good.”

Frequently Asked Questions

What is the main premise of 'Good is the Enemy of Great' by Jim Collins?

'Good is the Enemy of Great' argues that companies often settle for being good rather than striving for greatness, and that this complacency prevents them from achieving exceptional success.

Who is Jim Collins, the author of 'Good is the Enemy of Great'?

Jim Collins is a renowned business consultant, author, and lecturer known for his research on company sustainability and growth, especially through his bestselling book 'Good to Great.'

How does 'Good is the Enemy of Great' relate to the book 'Good to Great' by Jim Collins?

'Good is the Enemy of Great' is a popular phrase often associated with Jim Collins' book 'Good to Great,' which explores why some companies make the leap to greatness while others remain mediocre.

What are some key concepts introduced in Jim Collins' 'Good to Great'?

Key concepts include the Hedgehog Concept, Level 5 Leadership, the Flywheel Effect, and the importance of disciplined people, thought, and action.

Why is settling for 'good' considered a problem in business according to Jim Collins?

Settling for 'good' leads to complacency, lack of innovation, and missed opportunities, preventing companies from reaching their full potential and achieving sustainable greatness.

Can the idea 'Good is the Enemy of Great' be applied outside of business?

Yes, the concept applies broadly to personal development, education, sports, and any field where settling for mediocrity can hinder exceptional achievement.

What role does leadership play in overcoming the challenge of 'good is the enemy of great'?

Strong leadership, particularly Level 5 Leadership as described by Collins, is crucial in fostering a culture that refuses to settle for good and strives continuously for greatness.

How can organizations implement the lessons from 'Good is the Enemy of Great'?

Organizations can focus on disciplined people, disciplined thought, and disciplined action, develop a clear Hedgehog Concept, and build momentum through consistent effort to transition from good to great.

Additional Resources

Good Is the Enemy of Great: An Analytical Review of Jim Collins' Influential Concept

good is the enemy of great jim collins – this phrase encapsulates a profound insight into organizational performance and leadership that has resonated deeply within the business and management spheres. Coined and popularized by author and researcher Jim Collins in his seminal book **Good to Great**, the expression challenges companies and individuals alike to transcend satisfactory outcomes and pursue exceptional excellence. But what does this concept truly entail, and how has it shaped contemporary thinking on leadership, corporate culture, and long-term success? This article offers a comprehensive and analytical exploration of Jim Collins' idea, weaving in relevant industry data, critical perspectives, and practical implications for organizations navigating the complex landscape of growth and innovation.

Understanding the Core Premise: Good Versus Great

At its essence, the idea that "good is the enemy of great" suggests that settling for 'good' performance can inhibit the pursuit of greatness. Collins' research involved analyzing a carefully selected group of companies that made the leap from being merely good performers in their sectors to becoming industry leaders with sustained superior results. His findings revealed that many organizations remain comfortably good, avoiding the risks and discomforts associated with transformative change. This complacency, according to Collins, is the primary barrier to achieving greatness.

The distinction between good and great is not merely semantic; it reflects a fundamental difference in mindset, strategy, and execution. Good companies typically focus on maintaining the status quo, optimizing existing processes, and achieving acceptable benchmarks. Great companies, on the other hand, relentlessly pursue innovation, align resources with clear visions, and foster leadership that inspires breakthrough performance.

The Research Methodology Behind Jim Collins' Thesis

Jim Collins and his research team spent five years analyzing data from over 1,400 companies, eventually narrowing their study to 11 organizations that demonstrated exceptional turnaround and performance over a 15-year period. This rigorous empirical approach lent credibility to the distinction between good and great, moving beyond anecdotal evidence to a data-driven framework.

The companies identified shared several common traits, such as disciplined leadership, a culture of accountability, and a focus on what Collins terms the “Hedgehog Concept” — a simple, crystalline understanding of what the company can be best at, passionately driven by economic logic and genuine interest. These factors illustrate how the enemy of greatness is not external competition but internal complacency.

Key Elements of the “Good Is the Enemy of Great” Philosophy

Jim Collins' concept extends beyond a catchy phrase, embodying a comprehensive model for organizational excellence. The following are pivotal elements that underpin his thesis:

Level 5 Leadership

One of the most compelling features of Collins' research is the identification of “Level 5 Leaders.”

These leaders combine personal humility with professional will, demonstrating a paradoxical blend of modesty and fierce resolve. Unlike charismatic CEOs who seek personal recognition, Level 5 Leaders prioritize the company's success over their own ego, creating a culture where greatness can flourish.

The Flywheel Effect

Collins introduces the metaphor of the flywheel to describe how consistent, incremental efforts build momentum toward greatness. Rather than expecting overnight success or dramatic breakthroughs, great companies accumulate small wins that collectively generate unstoppable force. This concept underscores the importance of persistence and patience in overcoming the inertia that good companies often succumb to.

The Hedgehog Concept

Derived from an ancient Greek parable, the Hedgehog Concept revolves around the idea that focusing on a single, clear strategy is more effective than pursuing multiple competing objectives. Great companies identify what they can be the best in the world at, what drives their economic engine, and what they are deeply passionate about – and then harmonize these dimensions to maintain strategic clarity.

Confronting the Brutal Facts

A hallmark of great organizations is their willingness to confront reality, no matter how uncomfortable. Collins emphasizes that companies must create cultures where truth can be spoken and brutal facts addressed openly. This transparency enables informed decision-making and prevents the stagnation that arises when problems are ignored or sugar-coated.

Implications and Practical Applications

The enduring appeal of the phrase "good is the enemy of great jim collins" lies not only in its theoretical insight but also in its practical relevance across sectors. Businesses, nonprofits, and even individuals can apply its principles to elevate their performance.

Corporate Strategy and Growth

Adopting Collins' framework encourages companies to avoid complacency with moderate success and instead to rigorously evaluate their strategic positioning. For example, large corporations facing disruption from startups may find that resting on their laurels risks losing market leadership. Instead, embracing the flywheel effect and level 5 leadership can foster adaptability and sustained innovation.

Leadership Development

Organizations seeking to cultivate leadership pipelines can benefit from emphasizing the traits of Level 5 Leaders. This approach challenges conventional leadership development models focused on charisma and assertiveness, instead highlighting humility, resilience, and a commitment to results.

Organizational Culture and Change Management

The call to confront brutal facts and maintain disciplined thought aligns closely with contemporary best practices in change management. Firms that foster psychological safety and encourage candid dialogue are better equipped to identify weaknesses and pivot strategies effectively. This cultural shift can be instrumental in transitioning from good to great.

Critiques and Limitations of the Concept

While Jim Collins' work has been widely celebrated, it is not without criticism. Some analysts argue that the success stories highlighted in **Good to Great** may suffer from survivorship bias, focusing only on companies that succeeded while ignoring those that attempted similar strategies and failed. Additionally, the rapidly changing technological landscape raises questions about the applicability of Collins' mid-1990s research to today's volatile markets.

Moreover, the concept's emphasis on internal discipline and leadership may understate external factors such as market dynamics, regulation, and geopolitical risks that can also determine organizational success or failure. Therefore, while the phrase "good is the enemy of great jim collins" offers valuable guidance, it should be integrated with a broader understanding of complex business environments.

Adapting the Philosophy in the Digital Age

In an era defined by digital transformation and agile methodologies, the traditional pathways to greatness are evolving. Companies must balance disciplined focus with flexibility to respond to rapid change. This evolution challenges the rigid interpretations of the Hedgehog Concept, urging leaders to redefine what "best in the world" means in a constantly shifting context.

Final Reflections on Embracing Greatness

The enduring relevance of Jim Collins' insight that good can be the enemy of great continues to inspire leaders and organizations aiming for exceptional performance. It serves as a cautionary reminder that comfort with mediocrity can hinder progress and that greatness demands courage, clarity, and relentless effort.

By dissecting the principles behind Collins' work and integrating them thoughtfully with contemporary challenges, businesses and leaders can chart paths that not only achieve success but sustain it. Ultimately, the journey from good to great is less about finding shortcuts and more about cultivating the discipline and vision to continually push beyond the limits of what seems possible.

Good Is The Enemy Of Great Jim Collins

good is the enemy of great jim collins: In Pursuit of Great AND Godly Leadership Mike Bonem, 2011-11-15 Is it possible for church leaders to use biblical and secular leadership concepts in a way that keeps Christ—not the marketplace—at the center of their mission? Drawing on biblical material and business wisdom, In Pursuit of Great AND Godly Leadership explores the critical leadership decisions and practices that shape the success of Christian organizations. These decisions are illustrated in compelling interviews with over forty leaders of churches, universities, denominational bodies, and international ministries. Mike Bonem leverages his background as an MBA-trained manager and an experienced church leader to bridge the gap between the analytical and structured world of business and the faith-driven approach that is essential for healthy churches. Written to offer practical solutions for senior pastors, executive pastors, key laypeople, and leaders of other Christian entities, In Pursuit of Great AND Godly Leadership clearly shows the ways that secular practices can be imported into their organizations. Bonem addresses a variety of topics such as planning, finances, personnel management, measurement, team dynamics, and organizational change. In doing so, he points to the AND that every spiritual organization should strive to achieve.

good is the enemy of great jim collins: It'S Business, It'S Personal Saad Amanullah Khan, 2015-11-20 Its Business, Its Personal is an appropriate reminder that building a successful and sustainable business depends on many interdependent factors, not just one latest flavor of the month practice. Saad also reminds us of the vital importance of foundational values and principles guiding an organization. The book goes beyond the theory of business success but also provides very practical how to guidance. Werner Geissler, Vice Chairman of Global Operations, Procter & Gamble Mr. Saad brilliantly demonstrates the need for consumer-centric purpose as a basis for enduring business success. Equally important is his conviction that good organizational practice is rooted in a strong value system. Equipped with twenty-five years of hard-earned business experience at Procter & Gamble, the author goes beyond lofty principles and provides time-honored advice on how to turn a vision into a winning in-market execution. Peter Corijn, Vice President for the Regional Business Unit of Gillette, Procter & Gamble I was proud to have worked with Saad and found him an effective leader a most honest and dependable associate. A person I would like to work with in any assignment. Fouad Kraytem, President Middle East Africa and General Export (MEAGE), Procter & Gamble Saad has captured a treasure trove of insights from his long career at P&G. Insights that contributed to the outstanding success of the subsidiaries he was an important part of. It is almost criminal that non-P&Gers are offered the opportunity to read and learn from this book! Philippe Bovay, Vice President/General Manager, Procter & Gamble Pakistan Excellent synopsis of the entire business exercise of vision setting and its associated processes. Saad captures in tremendous detail the entire process and goes into great depth on how to drive organizational excellence without which the vision would be powerless. The key to executing this process with excellence is what I call BOF i.e. Brutal Obsession with Fundamentals. Al Rajwani, Vice President Arabian Peninsula and Pakistan, Procter & Gamble

good is the enemy of great jim collins: Talent Fix Volume 2 Tim Sackett, 2024-04-19

Corporate recruiting has been broken for decades, but fixing it is easier than you think. The Talent Fix offers a practical, scalable blueprint for transforming talent acquisition into a strategic, results-driven function. With step-by-step guidance and real-world stories from top-performing organizations, the book shows how to apply simple organizational designs, technologies and best practices to dramatically improve recruiting outcomes. Whether you're starting from scratch or optimizing an existing function, this guide helps HR leaders and recruiters build the systems and culture needed to consistently attract top talent. Smart, straightforward and packed with proven solutions, it's the playbook every talent acquisition leader needs.

good is the enemy of great jim collins: The Power of Negative Thinking Bobby Knight, Bob Hammel, 2013 Using examples from his long career, a legendary basketball coach outlines the benefits of negative thinking, which helps build a realistic strategy that takes all potential obstacles into account.

good is the enemy of great jim collins: Frontline Incident Prevention - The Hurdle David McPeak, 2022-09-08 Safety. It's a basic human need, a workplace right, a misunderstood concept with situational importance, and a challenging word to apply. It's also a science. To be safe, you need to know about things like electrical theory, ergonomics, and standards applicable to your work. But it doesn't stop there. To get safety right, you must understand the art of safety: how and why to understand, lead, develop, and protect people. That's why Frontline Incident Prevention - The Hurdle was written. Its innovative and practical insights into the art of safety are your essential how-to guide on recognizing hurdles and developing effective run-ups to soar over them. You'll learn how to lead and protect people rather than manage robots and please systems. You'll also learn critical lessons about self-reliance and risk tolerance that culminate in proper application of the hierarchy of controls. Reading and applying the insights from this book will make you, your team, and your organization safer.

good is the enemy of great jim collins: Shrink Tim Suttle, 2014-09-02 Among followers of Jesus, great is often the enemy of good. The drive to be great—to be a success by the standards of the world—often crowds out the qualities of goodness, virtue, and faithfulness that should define the central focus of Christian leadership. In the culture of today's church, successful leadership is often judged by what works, while persistent faithfulness takes a back seat. If a ministry doesn't produce results, it is dropped. If people don't respond, we move on. This pursuit of "greatness" exerts a crushing pressure on the local church and creates a consuming anxiety in its leaders. In their pursuit of this warped vision of greatness, church leaders end up embracing a leadership narrative that runs counter to the sacrificial call of the gospel story. When church leaders focus on faithfulness to God and the gospel, however, it's always a kingdom-win—regardless of the visible results of their ministry. John the Baptist modeled this kind of leadership. As John's disciples crossed the Jordan River to follow after Jesus, John freely released them to a greater calling than following him. Speaking of Jesus, John said: "He must increase, but I must decrease." Joyfully satisfied to have been faithful to his calling, John knew that the size and scope of his ministry would be determined by the will of the Father, not his own will. Following the example of John the Baptist and with a careful look at the teaching of Scripture, Tim Suttle dares church leaders to risk failure by chasing the vision God has given them—no matter how small it might seem—instead of pursuing the broad path of pragmatism that leads to fame and numerical success.

good is the enemy of great jim collins: Frontline Leadership - The Hurdle David McPeak, 2021-09-14 It's hard to jump over a hurdle from a standing position. And leadership has its share of hurdles. Like a track athlete needs to focus on their run up, which includes preparation and training, to jump over hurdles, leaders must have an effective run up to overcome their hurdles. This book discusses the run up of culture creation and developing relationships while defining what leadership is and outlining characteristics and skills shared by successful leaders. Readers will develop a more complete definition of leadership through insights, principles, and scenarios shared throughout the book and walk away with an understanding of how to practice leadership and maximize their

effectiveness and potential. Topics covered include sources of leadership and how it is measured; creating alignment and culture; leadership styles; emotional intelligence and decision making; effective communication; coaching and feedback; developing relationships; leading change; and teaching and training. Readers will be exposed to powerful lessons on balancing influence and authority and taking full ownership and responsibility for their team. They will learn how to favor positives and proaction over negatives and reaction and focus more on asking than telling. They will also learn to avoid the pitfalls of basing consequences on results alone and decisions made based on comfort and convenience. Doctors practice medicine and leaders must practice leadership. This entertaining, insightful, and inspiration book identifies leadership as a skill and explains how it can be learned, practiced, and improved. Read it and learn what it takes to create an effective leadership run up, overcome hurdles, and take leadership to the next level.

good is the enemy of great jim collins: Building Organizational Capacity J. Douglas Toma, 2010-11-15 Every university or college president envisions bold initiatives—big projects intended to change the nature of an institution with significant implications across all sectors. How can leaders and senior managers charged with implementing reforms effectively frame their work and anticipate potential pitfalls? No organization can maximize its capacity, defined as the administrative foundation essential for establishing and sustaining initiatives, without considering its core elements individually and in concert, according to J. Douglas Toma. This book examines eight essential organizational elements—purposes, structure, governance, policies, processes, information, infrastructure, and culture—and illuminates their influence in strategic management through case studies at eight institutions. Building Organizational Capacity situates strategic management within the context of higher education, providing practitioners with the tools to better understand institutional challenges in accomplishing its missions and realizing its aspirations. Toma's clear and well-integrated review of the latest research, as well as his advice for decision makers applying the book's lessons in practice, ensures this volume's place in the growing literature on strategy and management in higher education.

good is the enemy of great jim collins: "F"-It-Less Shaun Rawls, 2021-05-04 What does it take to say "F-it!" and really mean it? To walk away from the circumstances that have you stuck in neutral, or worse, headed in the wrong direction? To reroute your life along a smoother path toward success? To live an "F"-It-Less life? Have you ever just thrown your hands in the air and said "F"-It!? Been tempted to give in to someone or something you've been resisting? Or worse, found yourself backed into changes, circumstances, or even a life you didn't ask for? If so, you are not alone. But thankfully, there is now a powerful way to never have to say "F-It!" again. It begins with reframing the 'f' word . . . and ultimately leads to reframing your life. It's a method designed to help you choose the life you want to live, rather than blindly accepting the one you've got. Shaun Rawls, popular motivational speaker and founder of Atlanta's #1 real estate firm, devised this method during one of the most trying, yet triumphant periods of his life. In "F"-It Less he offers a whole new lexicon of F-words more powerful than the one we all already know. By employing each thoughtfully and practically in your life you can begin to craft the existence you've always dreamed of. During his own transformation, words such as 'fragmented', 'frustrated', 'fractured', and 'failed' helped him identify where he was in the moment and to earnestly assess where he'd gone wrong in the past. In time he enjoyed days that were 'fine' or even 'fantastic'. Prioritizing words such as 'float,' 'family,' 'faith,' 'fun,' and 'freedom,' reminded him of his destination, while words such as "find," "forgive," "forget," "fix," and "foxhole" helped him to get there faster. What he discovered is that these F-words can draw us back into alignment with our purpose and goals, enabling us to live a more intentional and rewarding life—the life of our dreams. In this infinitely empowering book, Rawls shares both his story and his method with you, boldly encouraging you to use these words to examine your own life too—to see if it is one you consciously crafted or one you simply allowed to unfold. To decide whether you're living how you really want to live or if there is still much more work to be done. He challenges you to truly listen to your heart and gut, and to honestly acknowledge the areas of our life where you've compromised love and happiness for money, safety,

security, or worse, fear. He coaxes you not to let our best life pass you by, but rather to proactively attain the life you really want. By sharing some of his greatest lessons, Rawls aims to help you avoid some of the same obstacles he's encountered and to live what he refers to as an "F-it-less" life—the life we're all entitled to discover, explore, and fulfill for ourselves. Saying, "F-It!" doesn't always have to mean you are giving in or giving up. With the right tools, it can actually mean you are ready to pursue a better life— one of greater ease, meaning, and purpose. A truly F-It-Less life.

good is the enemy of great jim collins: Breakthrough Leadership Terry Lee, 2019-08-01 This book is an introduction to breakthrough leadership. It is a new frontier in leadership because it is concerned not only with what leaders do but also with the impact they have on the people they lead. It is based on a decade of applied research into three key issues: What is it that leaders do to inspire the people they lead? What are the impediments to the development of potential that these leaders help their people to break through? How can organizations build competitive advantage by unlocking this potential in their workforce? In essence, breakthrough leadership is the process by which leaders inspire their followers to grow, to perform, and to develop more of their potential. They do this by helping them to remove the impediments to that development. A great deal of the limitations that people experience in their work is self-imposed and related to self-limiting thinking. This book identifies the six distinctive behaviors that leaders adopt, which can help their people to break through this self-limiting thinking. Organizations today have moved toward performance cultures in their search for growth. Managers globally have been trained in the skills of performance leadership, and as a consequence, there have been great gains in productivity. The next productivity leaps for organizations will come from realizing the untapped talent that exists in the workforce. This book is the culmination of a decade of work with companies such as CSL, Cisco Systems, Wesfarmers, and Fuji Xerox into change and transformational leadership.

good is the enemy of great jim collins: The Strategy Handbook Part 2: Strategy Execution Jeroen Kraaijenbrink, 2018-01-18 In this second part of The Strategy Handbook, Jeroen Kraaijenbrink offers a refreshing and practical approach to strategy execution that completes the strategy process outlined in Part 1. Grounded in both research and practical experience, the book provides a structured approach to making strategy execution work. In an enjoyable and to-the-point style, The Strategy Handbook guides you through a four-step approach to strategy execution and shows you how this approach can be tailored to the specific needs of an organization. Like Part 1, the book comes with a wealth of advice, tools and checklists that can be applied immediately in the everyday practice of any organization wanting to execute strategy. The book serves as a complement to Part 1 but can also be used separately. The book is again easy to understand and to apply. Rooted in research though, it demonstrates a deep awareness of the complexity and difficulty of strategy execution in practice. Through this effective combination of simplicity and depth, Part 2 of The Strategy Handbook is a must-read for novices and more seasoned executives, managers and entrepreneurs.

good is the enemy of great jim collins: The Digital Crown Ahava Leibtag, 2013-09-17 In 1997, Bill Gates famously said Content is king. Since then, the digital marketing world has been scrambling to fulfill this promise, as we finally shift our focus to what consumers really want from our brands: a conversation. The Digital Crown walks you through the essentials of crafting great content: the fundamentals of branding, messaging, business goal alignment, and creating portable, mobile content that is future-ready. Systems create freedom, and within this book you'll learn the seven critical rules to align your internal and external content processes, including putting your audience first, involving stakeholders early and often, and creating multidisciplinary content teams. Complete with case studies and experience drawn directly from global content projects, you are invited to observe the inner workings of successful content engagements. You'll learn how to juggle the demands of IT, design, and content teams, while acquiring all the practical tools you need to devise a roadmap for connecting and engaging with your customers. This is your next step on the journey to creating and managing winning content to engage your audience and keep them coming back for more. - Discover easy-to-follow, simple breakdowns of the major ideas behind engaging with

your customer - Learn both the theoretical and practical applications of content and communication on-line - Maximize on the case studies and real-world examples, enabling you to find the best fit for your own business

good is the enemy of great jim collins: Health Care Service Management Marie Eloïse Muller, Marie Muller, Marthie Bezuidenhout, Karien Jooste, 2006 This comprehensive management manual brings together a holistic philosophy of health care, an overview of good business practices, and guidelines for compliance to national and international hospital accreditation standards. Chapters cover conceptual frameworks for health service delivery, strategic planning, good governance, financial management, human resource management, and continuous quality improvement. The philosophy of Ubuntu, the African notion that everyone in a community is responsible for the welfare of its members, is also discussed as a necessary consideration in all health care decisions.

good is the enemy of great jim collins: The Fashion Strategy Miguel Hebrero, 2017-11-03 Why do some fashion organizations succeed and others don't? How do the best fashion brands achieve long lasting success? What do the best fashion companies do that set them apart? Why some companies make it to the top only to go bankrupt a few years later? Is fashion dying? Some seem to think so. Or is it merely a matter of mismanagement? Ralph Lauren closed his flagship Polo store. But Amancio Ortega's fashion empire is still strong, making him one of the richest men in the entire world across all industries. In this book, we will examine what makes a great fashion company and brand. We look at five key dynamics from various perspectives: • Leadership • Problem solving • Vision • How we see our people • Building creativity and innovation There is no magic bullet that solves everything. There is no overnight success. But there are tested techniques that, when used consistently, build the momentum of an organization until it is unstoppable. It takes a certain amount of toughness to get there, and Michael Kors said it best, "fashion is not for sissies." Collaborators include: Albert Puyol - CEO - LVMH, Women'secret, Brownie Nikhil Nathwani - Retail Director - CH Carolina Herrera, Swarovski, The Body Shop Camilla Amalie Wildfang - Design Manager - Bestseller HK Limited

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